

Transnet Rail Infrastructure Manager

Commercial
15 Girtton Road, Parktown,
Johannesburg, 2193

PROPERTY LEASE BID EVALUATION RESPONSE

Dear Secretariat,

Kindly find bid evaluation response as follows:

1. General information

Item	Information	Annexure in RFP Response Documents
RFP Number responding to		Annexure F
Location (Facility Name/siding number)		Annexure F
Lease tenure applying for (years)	years	Annexure F

2. Experience and Track Record

Measure	Value provided (in relevant unit of measure)	Annexure in RFP Response Documents	Reference relevant section in bid response (where relevant)
Expertise and experience (years) in integrated logistics planning and operations, warehousing, commercial, industrial engineering and continuous improvement of the end-to-end supply value chains. Information provided must allow for evaluators to contact writer and vet.	(Years)		
Track Record (proof of volume moved) Sidings operated and/or are currently operated supported by portfolio of evidence Experience aligned to output of sidings put out in the market. (Design output of facility required in market)	Tons/TUE's Per annum		

3. Safety, Health, Environment & Risk

Measure	Annexure in RFP Response Documents
<ul style="list-style-type: none"> Occupational Health and Safety Management Plan Environmental Management Program addressing the following: Risk Management Plan 	

4. Financial Capacity

Measure	Response Documents	Annexure in RFP Response Documents	Reference relevant section in bid response (where relevant)
Proof of Funding Proof of funding relating to investment 1. Letter from Financial Institution. 2. If self-funded, Company financials and letter from bank to support	1. Official Letter from funding institution. 2. 2 year audited financial statements & letter from bank to support investment.		
1. Profitability EBITDA 2. Solvency Ratio (norm is 1:1 -total assets divided by total liabilities) 3. Current Ratio (norm is 2:1 – current assets divided by current liabilities)	Financials Statements supporting calculations		

5. Business Case

Measure	Response Documents	Annexure in RFP Response Documents	Reference relevant section in bid response (where relevant)
Operational Model Operational model used in siding to deliver on throughput volume. (Bidder to provide high level simulations of proposed operational model to reflect volume throughput)	Complete document and annexures covering the operating model as per RFP. Requirements.		

Siding Maintenance Plans Siding maintenance plan dealing with sustaining maintenance aligned to regulatory safety standards of RSR and TRIM safety standards.	Complete, signed maintenance plan.		
Security <ul style="list-style-type: none"> Security Management Plan Emergency Response. 	Detail plan as listed in Annexure ... of RFP		
Handling Rate Rate should include storage and handling and should align with cargo handling methods (Front End Loading, Baloon or Rapid Loading)	Rate/ton or TEU per annum. Include annual escalations per annum.	Annexure F2A	
Project Schedule Bidders are required to articulate a clear and concise Siding development /construction plan, which outlines how and within what timeframes it will implement the desired upgrades/ modernization, providing clearly outlined project schedule and project delivery timeframes	Detail project plan.		
Siding Investment. <ol style="list-style-type: none"> Investment in rail siding (Rand value) <ol style="list-style-type: none"> Including Moveable Assets Excluding Moveable Assets. Projected Asset value at end of lease tenure Detailed Investment Plan. Discounted Cash Flow Forecast 	<ol style="list-style-type: none"> Rand Value of Investment Rand Value of Asset. 	<ol style="list-style-type: none"> Annexure F2B Annexure F2B Annexure F2B Annexure F2A 	

6. Rental Acceptance

Measure	Value provided (Rand)	Annexure in RFP Response Documents
Acceptance of TRIM Market related rental as a minimum rental acceptance. Bidders may offer above market related rental. (Refer Section 3 of RFP document)	Rental per month.	Annexure F.

7. Company Structure (Forms Part of Price/Preference Evaluation)

Measure	Value provided (in relevant unit of measure)	Annexure in RFP Response Documents
Job Creation Jobs created for Citizens, Black People (including Black Women, Black Youth and PWD) and Citizens from Local Communities.	A. No. of Jobs in category _____ B. Total Staff Compliment _____ C. A/B % _____	
Company Ownership Ownership by Black People (including Black Women, Black Youth and PWD), in the Company. Ownership by Local Communities in the company.	A. % of Black People ownership in Company _____ B. % of local community ownership in Company _____	
Management Control Which focuses on the involvement of Black People (in particular Black Women, Black Youth and PWD) in board directorship, Executive Management, and Senior Management.	A. Total number of Jobs in the category of Board directorship, Executive Management, and Senior Management _____ B. Total number of Jobs allocated to Black Women, Black Youth and PWD in this category _____ C. B/A % _____	
Skills Development Which focuses on the contributions made by the Company to improve the skills of Employees, local learners at higher education institutions (Black Women, Black Youth and PWD).	% spend of Turnover _____	
Enterprise and Supplier Development: Which focuses on the contribution by the bidding company towards buying goods and services from local SMMEs and company's plans to supplier development and enterprise development initiatives intended to assist and accelerate growth and sustainability of enterprises owned by Black Women, Youth and PWD	% spend of Turnover _____	

Kind regards,

Name:
Position / Title:
Company:
Date: